

# CUSTOM DOMESTIC EMBROIDERY

## EMBROIDERY Price List - EFFECTIVE SEPTEMBER 6, 2016

REGULAR EMBROIDERY	1-35 pcs +\$50 per order	36-71 pcs +\$50 per order	72+ pcs	EXCEPTIONS: A) BUCKET, BUSH & MARINE CHEF HATS, LEATHER CAPS, LADIES WIDE BRIM & WINTER BOMBER	1-35 pcs +\$50 per order	36-71 pcs +\$50 per order	72+ pcs
1 <sup>st</sup> Logo (up to 5,000 stitches)	\$4.00 ea.	\$3.50 ea.	\$3.00 ea.	1 <sup>st</sup> Logo (up to 5,000 stitches)	\$4.50 ea.	\$4.00 ea.	\$3.50 ea.
Additional Logos (up to 3,000 stitches)	\$2.40 ea.	\$2.10 ea.	\$1.80 ea.	Additional Logos (up to 3,000 stitches)	\$2.70 ea.	\$2.40 ea.	\$2.10 ea.
Additional Stitches (per 1,000 stitches-charged to the stitch)	\$0.80 ea.	\$0.70 ea.	\$0.60 ea.	Additional Stitches (per 1,000 stitches-charged to the stitch)	\$0.90 ea.	\$0.80 ea.	\$0.70 ea.
3D/METALLIC EMBROIDERY	1-35 pcs +\$50 per order	36-71 pcs +\$50 per order	72+ pcs	EXCEPTIONS: B) WAXED COTTON (OILSKIN) CAPS	1-35 pcs +\$50 per order	36-71 pcs +\$50 per order	72+ pcs
1 <sup>st</sup> Logo (up to 5,000 stitches)	\$7.50 ea.	\$6.50 ea.	\$5.50 ea.	1 <sup>st</sup> Logo (up to 5,000 stitches)	\$7.50 ea.	\$6.50 ea.	\$5.50 ea.
Additional Logos (up to 3,000 stitches)	\$4.50 ea.	\$3.90 ea.	\$3.30 ea.	Additional Logos (up to 3,000 stitches)	\$4.50 ea.	\$3.90 ea.	\$3.30 ea.
Additional Stitches (per 1,000 stitches-charged to the stitch)	\$1.50 ea.	\$1.30 ea.	\$1.10 ea.	Additional Stitches (per 1,000 stitches-charged to the stitch)	\$1.50 ea.	\$1.30 ea.	\$1.10 ea.

**EMBROIDERY PRICES:** Based on exact same logo

**PERSONALIZATION:** \$10.00 ea. (up to two digits / letters per location)

### DIGITIZING

Embroidery	\$10.00* (per 1,000 stitches - Minimum \$30)
Keypunching	\$10.00* (per 1,000 stitches - Minimum \$30)
Editing	\$50.00* (per logo)

\* Digitizing is free for orders of 144 pcs or more, per logo.

- Additional charges may apply for: Special hooping (embroidery), special handling (embroidery), logo complexity (embroidery and or digitizing) sub-standard discs provided to us (digitizing), converting discs made for flat embroidery to convex embroidery (digitizing)
- AJM only embroiders products we sell. AJM does not offer contract digitizing. All orders are F.O.B. Montreal.
- See website [www.ajmintl.com](http://www.ajmintl.com) for terms & conditions.

### DELIVERY FOR APPROVED ORDERS

2-3 Business days - Digitizing / Editing

Up to 10 Business days - Embroidery

Certain exceptions may apply, please contact your AJM customer service representative for more information.

Rush delivery might be available at a surcharge (double the embroidery price)

## ALL DAY, EVERY DAY, WE EMBROIDER HEADWEAR & APPAREL! QUALITY, VALUE & SERVICE, THAT'S THE AJM DIFFERENCE!

Simply choose your preferred style from our extensive stock collection, supply us with your logo and we will take care of the rest.



# ***TERMS & CONDITIONS (CUSTOM DOMESTIC EMBROIDERY)***

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## **APPROVALS:**

- If required, emailed photographs for approval will be forwarded at no charge.
- Customers can request a finished sample for approval, however, such samples will be charged (product and embroidery). A \$50.00 fee and or \$100.00 fee for jackets will apply and samples will be forwarded freight collect.

## **CANCELLATIONS:** The following charges will apply if a customer cancels an order:

- If we have not yet started production of the order there will be no charge.
- If the order is in production, the order will be charged in full (product and embroidery).
- If we have produced a finished sample for approval and order is subsequently cancelled, the sample (product and embroidery) would have already been charged. Digitizing, keypunching and editing costs would also apply as per our pricing policy. In addition, a \$50.00 cancelation fee will be charged.
- If we have provided email photographs for approval and the order is subsequently cancelled, product(s) and embroidery will now be charged. Digitizing, keypunching and editing cost would also apply as per our pricing policy. In addition, a \$50.00 cancelation fee will be charged.

## **CHANGES TO ORDERS:** The following charges will apply if a customer changes an order:

- If we have not yet started production of the order there will be no charge.
- If order is in production, the order cannot be changed. The order will be charged in full (product and embroidery).
- If we have produced a finished sample for approval and order is subsequently changed, the sample (product and embroidery) and a \$50.00 fee or \$100.00 fee for jackets would have already been charged. Digitizing, keypunching and editing costs would also apply as per our pricing policy.
- If we have provided email photographs for approval and the order is subsequently changed, product(s) and embroidery will now be charged. Digitizing, keypunching and editing cost would also apply as per our pricing policy.

## **DEVELOPMENT SAMPLES:**

- We will supply development samples, however, such samples will be charged (product and embroidery), a \$50.00 fee and or \$100.00 fee for jackets and digitizing charges will apply and samples will be shipped freight collect.
- Digitizing charges will be rebated when we receive an exact repeat order for 144 pcs or more (product and embroidery). Freight and the \$50.00 fee or \$100.00 fee for jackets will not be rebated.
- No rebate will apply to orders of less than 144 pcs.
- If a rebate is applicable, customer must provide us with the AJM invoice number and date the original sample was charged on. If we do not receive this information at the same time an order is being placed, a rebate will not apply.

## **DIGITIZING:**

- If required, we will supply email photographs for approval for all orders we have digitized, keypunched or edited.
- We supply digitizing free of charge for orders of 144 pcs or more, per logo.

## **ORDERS:**

- It is understood that our customer has written approval authorizing them to duplicate all logos they are asking us to produce. A customer must be able to provide such evidence if we so request. It is understood we will not be held responsible for any design or copyright infringements.

## **REPEAT ORDERS:**

- We do not provide finished samples or email photographs for approval for exact repeat orders.
- Customers can request a finished sample for approval of an exact repeat, however, such samples will be charged (product and embroidery). A \$50.00 fee and or \$100.00 fee for jackets will also apply, and samples will be forwarded freight collect.
- We make a concerted effort to closely match repeat orders to the original order. Exact duplication however, cannot be guaranteed since we may have changed sourcing to improve/maintain our quality/delivery performance.

## **SCHEDULING OF PRODUCTION:**

- For orders we have forwarded a finished sample or email photograph for approval, we will schedule production time only after we have received email confirmation of approval.
- For orders we have been supplied with embroidery disc(s), we will schedule production only after we review quality/compatibility of embroidery discs supplied.
- For orders that require no approval, we will schedule production on receipt of order with complete details.